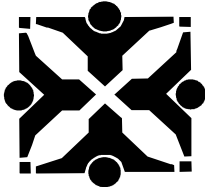


Overall Revenue Summaries



City of Columbia
Columbia, Missouri

OVERALL REVENUES

✦ **Property Taxes:** The growth in Property Taxes is projected to be 1.9% over Estimated FY 2010. The growth of assessed valuation of real property for new construction is projected to be 2.0%, personal property is reflecting an 2.0% growth. No change is projected for penalties and other property taxes. The General Fund rate will remain at \$0.41 per \$100 assessed value as it has since 2002. There is no G.O. Bond levy.

✦ **Sales Taxes:** The growth in Sales Taxes is projected at 1.0% over Estimated FY 2010. This reflects a slight improvement in economic conditions. Estimated growth for FY 2010 has been revised to reflect a current trend of 0.3% growth. Staff is closely monitoring sales tax receipts to determine if further adjustments will be necessary. General retail sales remain steady, home improvement/construction and dining and entertainment sectors are showing some sign of improvement. Recent job announcements in the area should improve sales tax receipts. The decline of 1.1% over Estimated 2010 is due to the expiration of the 1/8th cent Parks Sales Tax in March, 2011. The voters will be asked to renew this in November, 2010.

✦ **Gross Receipts Taxes:** Stable at only 0.5% decline due to natural gas receipts. Varies greatly due to weather.

✦ **PILOT:** (Payment-In-Lieu-Of-Taxes) The Water and Electric Fund pays the General Fund annually an amount substantially equivalent to the 7% gross receipts taxes and property taxes which would be paid if the utilities were owned privately. PILOT payments are projected to grow at 3.9% over Estimated FY 2010 based upon modest growth trends and projected rate increases in the Electric Utility and Water Utility.

✦ **General and Administrative Fees:** (G&A) The City charges proportionately for all services performed by General Fund departments for enterprise, internal services, and other City funds. This also includes a component which estimates how much some of our City-owned utilities (Sewer, Solid Waste, and Storm Water) would pay in a payment-in-lieu-of-taxes equal to the amount they would pay in property taxes. G&A Fees are projecting a 1.4% decrease over Estimated FY 2010.

✦ **Grants:** The 10.7% decrease is due to the Non-Motorized Transportation Grant, Police, and Health grants not continued in 2011. Any new grant awards will be appropriated during the year.

✦ **Capital Contributions:** The decrease of 15.1% reflects the change in federal capital grants for Sewer project received in 2010.

✦ **Transfers:** These include both subsidies and transfers between funds. FY 2011 reflects an 8.2% increase over estimated FY 2010. A majority of the increase is due to transfers of special revenues to support the Capital Improvement Plan.

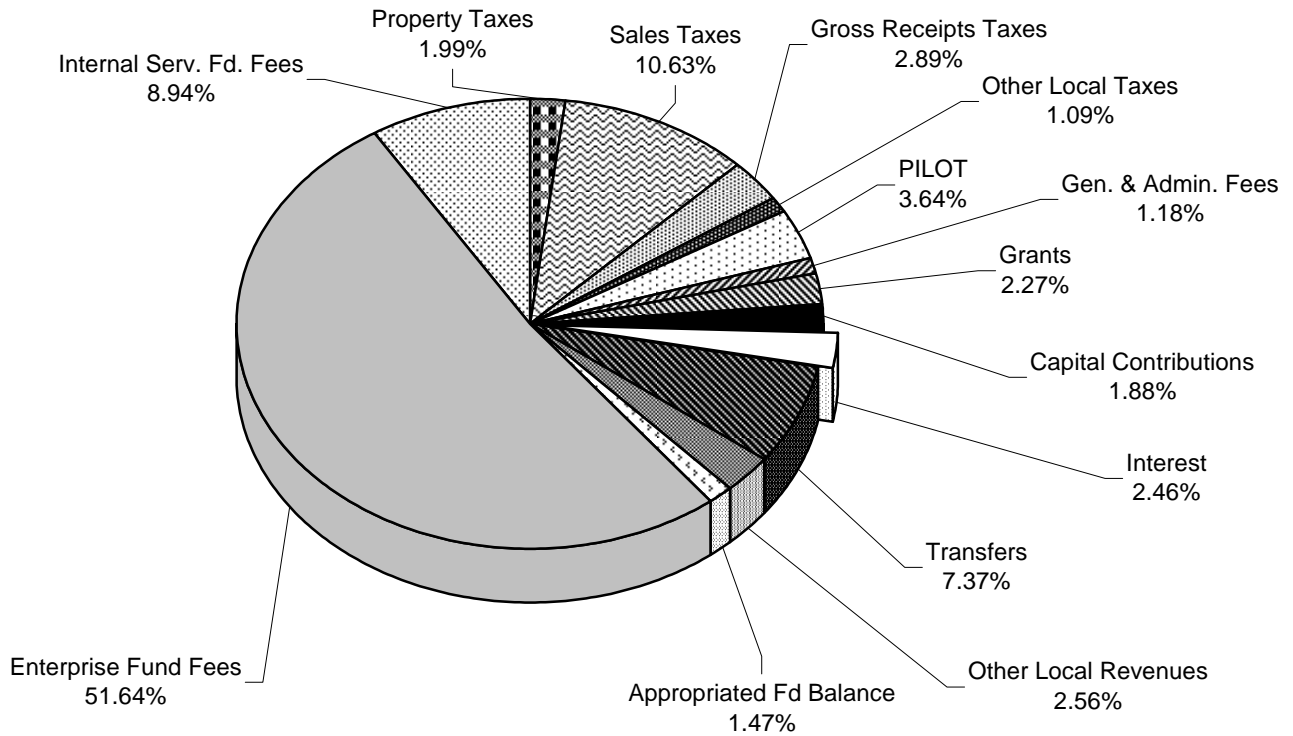
✦ **Other Local Revenues:** Includes Licenses and Permits, Fines, Governmental Fees and Charges, and Miscellaneous Revenues such as Auction Revenues from the sale of surplus equipment and other miscellaneous revenues. For FY 2011, Other Local Revenues decreased 2.1% over Estimated FY 2010. This reduction is primarily in the General Government funds due to one time donations received in 2010.

✦ **Appropriated Fund Balance:** Typically the city appropriates funds in excess of reserve requirement to support General Fund operations and capital projects. In an effort to mitigate the long term effect of the current economic downturn, staff has proposed to reduce the amount General Fund Appropriated Fund Balance by almost \$650,000 from FY 2010. The City's General Fund Balance is projected to be 23% at 2011 year end, well above the 16% policy requirement. However the City's long term fiscal plan requires decreased use of Fund Balance. There is a decrease in the Capital Project Fund of Appropriated Fund Balance that is available for transportation projects.

✦ **Enterprise Fund Fees:** These are fees charged to users for utility and other types of services. The 6.2% increase for FY 2011 reflects a only a small growth in the number of customers as well as rate increases proposed in Water (10%), Electric (3%), Solid Waste (\$1/mth residential) and Sewer (15%).

✦ **Internal Service Fund Fees:** These are fees charged for providing services to other City departments. The 5% increase reflects increases in Self Insurance Fees and increases in charges for custodial and building maintenance due to expansion of city facilities.

Overall Revenue Summary FY 2011



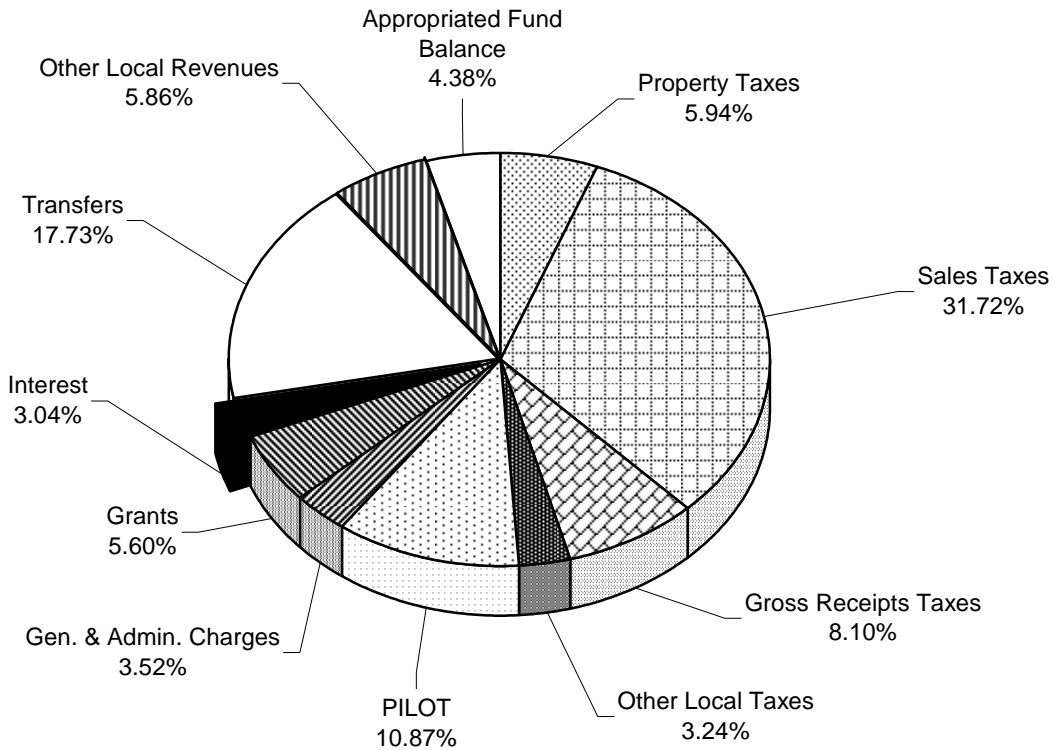
All Funds Revenue By Category

| | Actual FY 2009 | Budget FY 2010 | Estimated FY 2010 | Proposed FY 2011 | % Change From Estimated FY 2010 |
|----------------------------|-----------------------|-----------------------|-----------------------|-----------------------|--|
| Property Taxes | \$ 6,812,948 | \$ 6,910,950 | \$ 6,856,685 | 6,990,200 | 1.9% |
| Sales Taxes | 37,615,054 | 37,316,175 | 37,750,000 | 37,316,900 | (1.1%) |
| Gross Receipts Taxes | 10,129,916 | 10,493,500 | 10,182,500 | 10,132,274 | (0.5%) |
| Other Local Taxes | 3,803,358 | 3,875,000 | 3,815,000 | 3,815,000 | 0.0% |
| PILOT | 11,481,441 | 12,432,600 | 12,300,600 | 12,783,000 | 3.9% |
| Gen. & Admin. Charges | 4,025,046 | 4,200,366 | 4,200,366 | 4,139,602 | (1.4%) |
| Grants | 17,244,932 | 8,515,041 | 8,915,474 | 7,965,549 | (10.7%) |
| Capital Contributions | 2,476,997 | 4,132,213 | 7,774,664 | 6,597,785 | (15.1%) |
| Interest | 12,395,459 | 7,149,000 | 9,382,323 | 8,640,356 | (7.9%) |
| Transfers | 27,221,332 | 24,232,492 | 23,928,589 | 25,892,048 | 8.2% |
| Other Local Revenues | 12,118,228 | 9,363,511 | 9,188,194 | 8,996,849 | (2.1%) |
| Lease/Bond Proceeds | 0 | 0 | 0 | 0 | 0.0% |
| Appropriated Fund Balance | 0 | 7,106,987 | 7,106,987 | 5,155,170 | (27.5%) |
| Enterprise Fund Fees | 160,575,980 | 172,620,276 | 170,692,680 | 181,353,419 | 6.2% |
| Internal Service Fund Fees | 28,852,453 | 30,504,688 | 29,913,470 | 31,399,047 | 5.0% |
| Total | \$ 334,753,144 | \$ 338,852,799 | \$ 342,007,532 | \$ 351,177,199 | 2.7% |

Financial Summary - FY 2011 Revenue Summary By Category and Funding Source

| | General Government | Enterprise | Internal Service | FY 2011 Total |
|---|-----------------------|-----------------------|----------------------|-----------------------|
| TAXES: | | | | |
| Property Taxes | \$ 6,990,200 | \$ 0 | \$ 0 | \$ 6,990,200 |
| Sales Tax | 37,316,900 | 0 | 0 | 37,316,900 |
| Gross Receipts Taxes | 9,526,250 | 0 | 606,024 | 10,132,274 |
| Other Local Taxes | 3,815,000 | 0 | 0 | 3,815,000 |
| TOTAL TAXES | 57,648,350 | 0 | 606,024 | 58,254,374 |
| INTRAGOVERNMENTAL REVENUES: | | | | |
| PILOT | 12,783,000 | 0 | 0 | 12,783,000 |
| Gen. & Admin. Fees | 4,139,602 | 0 | 0 | 4,139,602 |
| TOTAL INTRAGOVERNMENTAL REV. | 16,922,602 | 0 | 0 | 16,922,602 |
| INTERGOVERNMENTAL REVENUES (Grant Revenue) | 6,594,043 | 1,371,506 | 0 | 7,965,549 |
| CAPITAL CONTRIBUTIONS | 0 | 6,597,785 | 0 | 6,597,785 |
| INVESTMENT REVENUE | 3,576,902 | 4,781,964 | 281,490 | 8,640,356 |
| OPERATING TRANSFERS | 20,863,908 | 5,028,140 | 0 | 25,892,048 |
| OTHER LOCAL REVENUE | 6,889,404 | 1,428,302 | 679,143 | 8,996,849 |
| LEASE/BOND PROCEEDS | 0 | 0 | 0 | 0 |
| APPROPRIATED FUND BALANCE | 5,155,170 | 0 | 0 | 5,155,170 |
| ENTERPRISE FUND FEES: | | | | |
| Railroad Utility Fees | 0 | 818,250 | 0 | 818,250 |
| Water Utility Fees | 0 | 20,167,600 | 0 | 20,167,600 |
| Electric Utility Fees | 0 | 121,712,752 | 0 | 121,712,752 |
| Recreation Fees | 0 | 4,510,948 | 0 | 4,510,948 |
| Public Transportation Fees | 0 | 1,571,119 | 0 | 1,571,119 |
| Airport Utility Fees | 0 | 526,591 | 0 | 526,591 |
| Sanitary Sewer Fees | 0 | 13,790,575 | 0 | 13,790,575 |
| Parking Fees | 0 | 1,756,209 | 0 | 1,756,209 |
| Solid Waste Utility Fees | 0 | 15,279,375 | 0 | 15,279,375 |
| Storm Water Utility Fees | 0 | 1,220,000 | 0 | 1,220,000 |
| TOTAL ENTERPRISE FUND FEES | 0 | 181,353,419 | 0 | 181,353,419 |
| INTERNAL SERVICE FEES: | | | | |
| Locator Fees | 0 | 167,850 | 0 | 167,850 |
| Health Insurance Fees | 0 | 0 | 11,659,126 | 11,659,126 |
| Self Insurance Fees | 0 | 0 | 4,070,362 | 4,070,362 |
| Custodial & Bldg Maintenance Fees | 0 | 0 | 1,634,001 | 1,634,001 |
| Fleet Maintenance Fees | 0 | 0 | 7,131,610 | 7,131,610 |
| Information Technologies Fees | 0 | 0 | 4,203,833 | 4,203,833 |
| Print Shop & Mailroom Fees | 0 | 0 | 936,511 | 936,511 |
| Utility Customer Services Billing Fees | 0 | 0 | 1,595,754 | 1,595,754 |
| TOTAL INTERNAL SERVICE FUND FEES | 0 | 167,850 | 31,231,197 | 31,399,047 |
| TOTAL REVENUES AND OTHER SOURCES | \$ 117,650,379 | \$ 200,728,966 | \$ 32,797,854 | \$ 351,177,199 |

General Government Revenues FY 2011



General Government Revenues

| | Actual FY 2009 | Budget FY 2010 | Estimated FY 2010 | Proposed FY 2011 | % Change From Estimated FY 2010 |
|---------------------------|-----------------------|-----------------------|-----------------------|-----------------------|--|
| Property Taxes | \$ 6,812,948 | \$ 6,910,950 | \$ 6,856,685 | \$ 6,990,200 | 1.9% |
| Sales Taxes | 37,615,054 | 37,316,175 | 37,750,000 | 37,316,900 | (1.1%) |
| Gross Receipts Taxes | 9,396,190 | 9,837,250 | 9,526,250 | 9,526,250 | 0.0% |
| Other Local Taxes | 3,803,358 | 3,875,000 | 3,815,000 | 3,815,000 | 0.0% |
| PILOT | 11,481,441 | 12,432,600 | 12,300,600 | 12,783,000 | 3.9% |
| Gen. & Admin. Charges | 4,025,046 | 4,200,366 | 4,200,366 | 4,139,602 | (1.4%) |
| Grants | 15,218,467 | 7,221,791 | 7,166,291 | 6,594,043 | (8.0%) |
| Interest | 5,260,909 | 3,072,500 | 3,512,936 | 3,576,902 | 1.8% |
| Transfers | 21,607,304 | 18,937,807 | 18,939,204 | 20,863,908 | 10.2% |
| Other Local Revenues | 6,924,293 | 7,300,699 | 7,031,818 | 6,889,404 | (2.0%) |
| Lease/Bond Proceeds | 0 | 0 | 0 | 0 | 0.0% |
| Appropriated Fund Balance | 0 | 7,106,987 | 7,106,987 | 5,155,170 | (27.5%) |
| Total | \$ 122,145,010 | \$ 118,212,125 | \$ 118,206,137 | \$ 117,650,379 | (0.5%) |

GENERAL FUND REVENUES

The City of Columbia receives revenues from a number of sources, including Property Taxes; Sales Taxes; Other Local Taxes; PILOT; General and Administrative (G&A) Fees; Grants; Interest Revenue; Transfers; Franchises, Licenses and Permits; Fines; Fees; Service Charges; Miscellaneous Revenues; and Appropriated Fund Balance.

Some of the City's major revenue sources include: Sales Taxes, Transfers, PILOT, Other Local Taxes, and G&A Fees. Revenues highlighted below are those which are shown to change significantly from Estimated FY 2010 to Proposed FY 2011.

✦ **Property Taxes:** The growth in Property Taxes is projected to be 1.9% over Estimated FY 2010. The growth of assessed valuation of real property for new construction is projected to be 2.0%, personal property is reflecting an 2.0% growth. No change is projected for penalties and other property taxes. The General Fund rate will remain at \$0.41 per \$100 assessed value as it has since 2002. There is no G.O. Bond levy.

✦ **Sales Taxes:** The growth in Sales Taxes is projected at 1.0% over Estimated FY 2010. This reflects a slight improvement in economic conditions. Estimated growth for FY 2010 has been revised to reflect current collections of 0.3% growth. Staff is closely monitoring sales tax receipts to determine if further adjustments will be necessary. General retail sales remain steady, home improvement/construction and dining and entertainment sectors are showing some sign of improvement. Recent job announcements in the area should improve sales tax receipts.

✦ **Gross Receipt/Other Local Taxes:** No changes projected from 2010 Estimated.

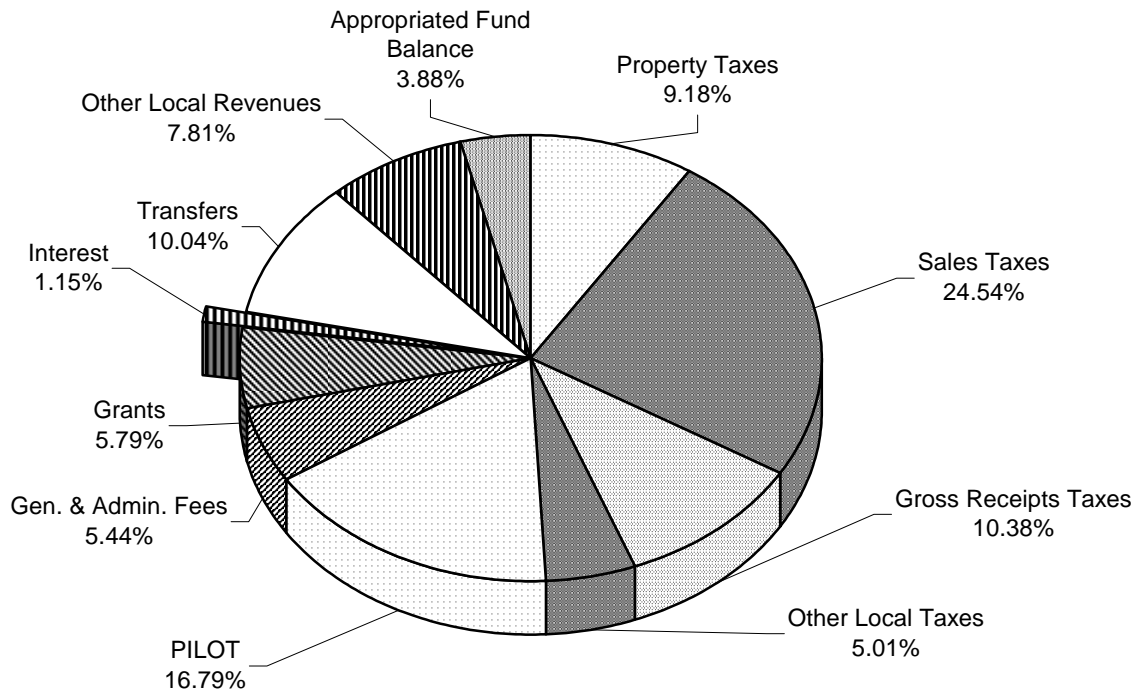
✦ **PILOT:** (Payment-In-Lieu-Of-Taxes) The Water and Electric Fund pays the General Fund annually an amount substantially equivalent to the gross receipts taxes and property taxes which would be paid if the utilities were owned privately. PILOT payments are projected to grow at 3.9% over Estimated FY 2010 based upon modest growth trends and projected rate increases in the Electric Utility and Water Utility. PILOT revenue is highly weather dependent.

✦ **General and Administrative Fees:** (G&A) The City charges proportionately for all services performed by General Fund departments for enterprise, internal services, and other City funds. They are based on an account of actions performed for the various enterprise and internal service funds (i.e.. Bids, purchase orders issued, investments, payroll functions etc.). The fee does still include a payment-in-lieu-of-taxes from some of our other City-owned utilities (Sewer, Solid Waste, and Storm Water) equal to the amount they would pay in property taxes. G&A Fees are projecting a 1.4% decrease over Estimated FY 2010.

✦ **Grants:** A decrease of 19.2% over Estimated FY 2010 is due to the expiration of Non-Motorized Transportation Health, and Police grants. As grant opportunities become available in 2011 the budget will be amended.

✦ **Appropriated Fund Balance:** Typically the city appropriates funds in excess of reserve requirement to support General Fund operations and capital projects. In an effort to mitigate the long term effect of the current economic downturn, staff has proposed to reduce the amount General Fund Appropriated Fund Balance by almost \$650,000 from FY 2010. The City's General Fund Balance is projected to be 23% at 2011 year end, well above the 16% policy requirement. However the City's long term fiscal plan requires decreased use of Fund Balance.

General Fund Revenues FY 2011



General Fund Revenues

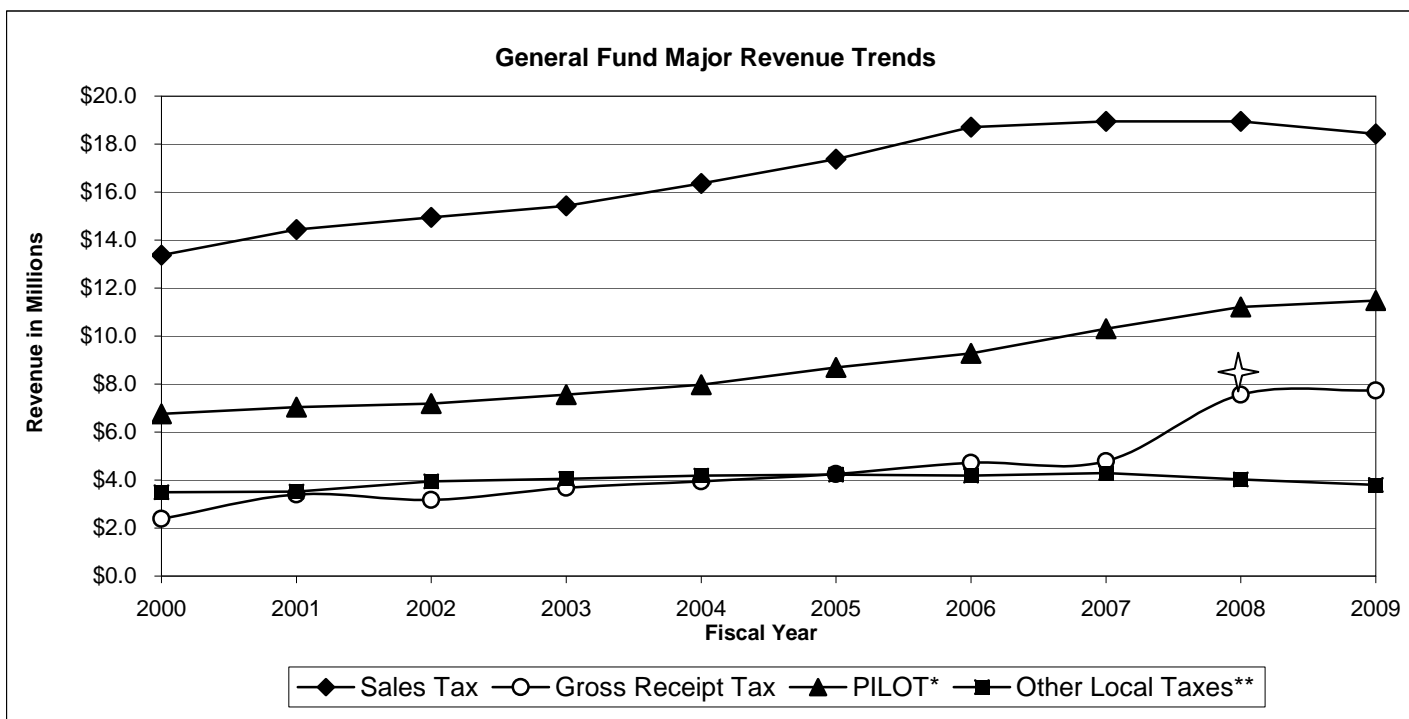
| | Actual FY 2009 | Budget FY 2010 | Estimated FY 2010 | Proposed FY 2011 | % Change From Estimated FY 2010 |
|---------------------------|----------------------|----------------------|----------------------|----------------------|--|
| Property Taxes | \$ 6,812,948 | \$ 6,910,950 | \$ 6,856,685 | \$ 6,990,200 | 1.9% |
| Sales Taxes | 18,427,197 | 18,284,275 | 18,500,000 | 18,685,000 | 1.0% |
| Gross Receipts Taxes | 7,737,824 | 8,217,250 | 7,906,250 | 7,906,250 | 0.0% |
| Other Local Taxes | 3,803,358 | 3,875,000 | 3,815,000 | 3,815,000 | 0.0% |
| PILOT | 11,481,441 | 12,432,600 | 12,300,600 | 12,783,000 | 3.9% |
| Gen. & Admin. Fees | 4,025,046 | 4,200,366 | 4,200,366 | 4,139,602 | (1.4%) |
| Grants | 5,761,569 | 5,568,791 | 5,452,655 | 4,407,382 | (19.2%) |
| Interest | 1,139,560 | 750,000 | 875,000 | 875,000 | 0.0% |
| Transfers | 7,460,498 | 7,583,492 | 7,584,689 | 7,646,921 | 0.8% |
| Other Local Revenues | 5,657,355 | 5,759,883 | 5,613,382 | 5,951,404 | 6.0% |
| Appropriated Fund Balance | 0 | 3,627,974 | 3,627,974 | 2,955,170 | (18.5%) |
| Total | \$ 72,306,796 | \$ 77,210,581 | \$ 76,732,601 | \$ 76,154,929 | (0.8%) |

Financial Summaries - General Fund Revenue Detail

| | Actual FY 2009 | Budget FY 2010 | Estimated FY 2010 | Proposed FY 2011 | % Change From Estimated FY 2010 |
|---|---------------------|---------------------|----------------------|---------------------|--|
| TAXES: | | | | | |
| PROPERTY TAXES: | | | | | |
| Real Estate | \$ 5,500,409 | \$ 5,637,910 | \$ 5,629,700 | \$ 5,742,300 | 2.0% |
| Personal Property | 1,123,039 | 1,096,640 | 1,045,000 | 1,065,900 | 2.0% |
| Other | 189,500 | 176,400 | 181,985 | 182,000 | 0.0% |
| Total Property Taxes | 6,812,948 | 6,910,950 | 6,856,685 | 6,990,200 | 1.9% |
| SALES TAX | 18,427,197 | 18,284,275 | 18,500,000 | 18,685,000 | 1.0% |
| GROSS RECEIPTS TAX: | | | | | |
| Telephone | 3,488,366 | 3,416,000 | 3,500,000 | 3,500,000 | 0.0% |
| Natural Gas | 3,240,771 | 3,690,000 | 3,250,000 | 3,250,000 | 0.0% |
| Electric | 825,255 | 830,000 | 875,000 | 875,000 | 0.0% |
| CATV | 183,432 | 281,250 | 281,250 | 281,250 | 0.0% |
| Total Gross Receipts Tax | 7,737,824 | 8,217,250 | 7,906,250 | 7,906,250 | 0.0% |
| OTHER LOCAL TAXES: | | | | | |
| Cigarette Tax | 652,968 | 650,000 | 620,000 | 620,000 | 0.0% |
| Gasoline Tax | 2,343,747 | 2,400,000 | 2,375,000 | 2,375,000 | 0.0% |
| Motor Vehicle Tax | 806,643 | 825,000 | 820,000 | 820,000 | 0.0% |
| Total Other Local Taxes | 3,803,358 | 3,875,000 | 3,815,000 | 3,815,000 | 0.0% |
| TOTAL TAXES | 36,781,327 | 37,287,475 | 37,077,935 | 37,396,450 | 0.9% |
| INTRAGOVERNMENTAL REVENUES: | | | | | |
| PILOT: | | | | | |
| PILOT - Electric | 9,005,702 | 9,765,000 | 9,700,600 | 10,000,000 | 3.1% |
| PILOT - Water | 2,475,739 | 2,667,600 | 2,600,000 | 2,783,000 | 7.0% |
| Total PILOT | 11,481,441 | 12,432,600 | 12,300,600 | 12,783,000 | 3.9% |
| Gen. & Admin. Revenue | 4,025,046 | 4,200,366 | 4,200,366 | 4,139,602 | (1.4%) |
| TOTAL INTRAGOV. REV. | 15,506,487 | 16,632,966 | 16,500,966 | 16,922,602 | 2.6% |
| INTERGOVERNMENTAL REVENUES: | | | | | |
| Federal / State Revenues | 3,469,203 | 3,426,113 | 3,329,862 | 2,207,960 | (33.7%) |
| County Revenues | 2,292,366 | 2,142,678 | 2,122,793 | 2,199,422 | 3.6% |
| TOTAL INTERGOV. REV. | 5,761,569 | 5,568,791 | 5,452,655 | 4,407,382 | (19.2%) |
| INTEREST & INVESTMENT REVENUE: | | | | | |
| Investment Earnings & Interest | 1,139,560 | 750,000 | 875,000 | 875,000 | 0.0% |
| TOTAL INV. INCOME | 1,139,560 | 750,000 | 875,000 | 875,000 | 0.0% |
| OPERATING TRANSFERS: | | | | | |
| One-Quarter Cent Sales Tax | 0 | 0 | 0 | 0 | |
| Parks Sales Tax | 1,045,000 | 1,045,000 | 1,045,000 | 1,055,450 | 1.0% |
| Transportation Sales Tax | 6,142,500 | 6,142,500 | 6,142,500 | 6,203,925 | 1.0% |
| Public Improvement Fund | 110,000 | 113,500 | 113,500 | 112,975 | (0.5%) |
| Special Road District Tax | 113,425 | 113,425 | 113,425 | 113,425 | 0.0% |
| Special Business District | 7,500 | 7,500 | 7,500 | 7,500 | 0.0% |
| Convention & Visitors Fund | 0 | 0 | 0 | 0 | |
| Capital Projects Fund | 8,875 | 66,000 | 66,000 | 65,869 | (0.2%) |
| Water Fund | 0 | 0 | 0 | 0 | |
| Electric Fund | 0 | 0 | 0 | 0 | |
| REDI | 0 | 0 | 1,197 | 0 | (100.0%) |
| Contributions Fund | 20,880 | 82,790 | 82,790 | 75,000 | (9.4%) |
| CDBG Fund | 0 | 0 | 0 | 0 | |
| Utility Customer Services Fund | 12,318 | 12,777 | 12,777 | 12,777 | 0.0% |
| 92 G.O. Fund | 0 | 0 | 0 | 0 | |
| TOTAL OPER. TRANSF. | \$ 7,460,498 | \$ 7,583,492 | \$ 7,584,689 | \$ 7,646,921 | 0.8% |

Financial Summaries - General Fund Revenue Detail (Continued)

| | Actual FY 2009 | Budget FY 2010 | Estimated FY 2010 | Proposed FY 2011 | % Change From Estimated FY 2010 |
|----------------------------------|----------------------|----------------------|----------------------|----------------------|--|
| OTHER LOCAL REVENUE: | | | | | |
| LICENSES & PERMITS: | | | | | |
| Business License | \$ 643,059 | \$ 626,000 | \$ 627,000 | \$ 633,000 | 1.0% |
| Liquor License | 135,889 | 136,500 | 137,000 | 136,000 | (0.7%) |
| Animal License | 44,236 | 35,000 | 38,000 | 36,000 | (5.3%) |
| TOTAL LIC. & PERMITS | 823,184 | 797,500 | 802,000 | 805,000 | 0.4% |
| FINES: | | | | | |
| Municipal Court Fines | 1,050,592 | 1,687,242 | 1,432,000 | 1,916,000 | 33.8% |
| Uniform Ticket Fines | 91,869 | 108,000 | 100,000 | 108,000 | 8.0% |
| Meter Fines | 299,202 | 260,000 | 260,000 | 265,000 | 1.9% |
| Alarm Violations | 16,300 | 18,000 | 16,500 | 16,500 | 0.0% |
| TOTAL FINES | 1,457,963 | 2,073,242 | 1,808,500 | 2,305,500 | 27.5% |
| FEES: | | | | | |
| Construction Fees | 578,109 | 628,800 | 574,410 | 611,460 | 6.5% |
| Other Fees | 0 | 20,000 | 19,000 | 15,000 | (21.1%) |
| Street Maintenance Fees | 227,140 | 165,000 | 128,000 | 155,000 | 21.1% |
| Animal Control Fees | 23,530 | 21,000 | 21,000 | 21,000 | 0.0% |
| Health Fees | 692,063 | 781,755 | 770,599 | 773,255 | 0.3% |
| Other Fees | 257,236 | 273,737 | 310,715 | 331,716 | 6.8% |
| TOTAL FEES | 1,778,078 | 1,890,292 | 1,823,724 | 1,907,431 | 4.6% |
| MISC. REVENUES | 1,598,130 | 998,849 | 1,179,158 | 933,473 | (20.8%) |
| TOTAL OTR LOCAL REV. | 5,657,355 | 5,759,883 | 5,613,382 | 5,951,404 | 6.0% |
| APPROP. FD BAL. | 0 | 3,627,974 | 3,627,974 | 2,955,170 | (18.5%) |
| TL REV. & OTR SOURCES | \$ 72,306,796 | \$ 77,210,581 | \$ 76,732,601 | \$ 76,154,929 | (0.8%) |



* PILOT - Payment in Lieu of Taxes

**Other Local Taxes include gasoline, cigarette and motor vehicle taxes

☆ In FY 2008 a large settlement required wireless companies to pay gross receipt taxes.

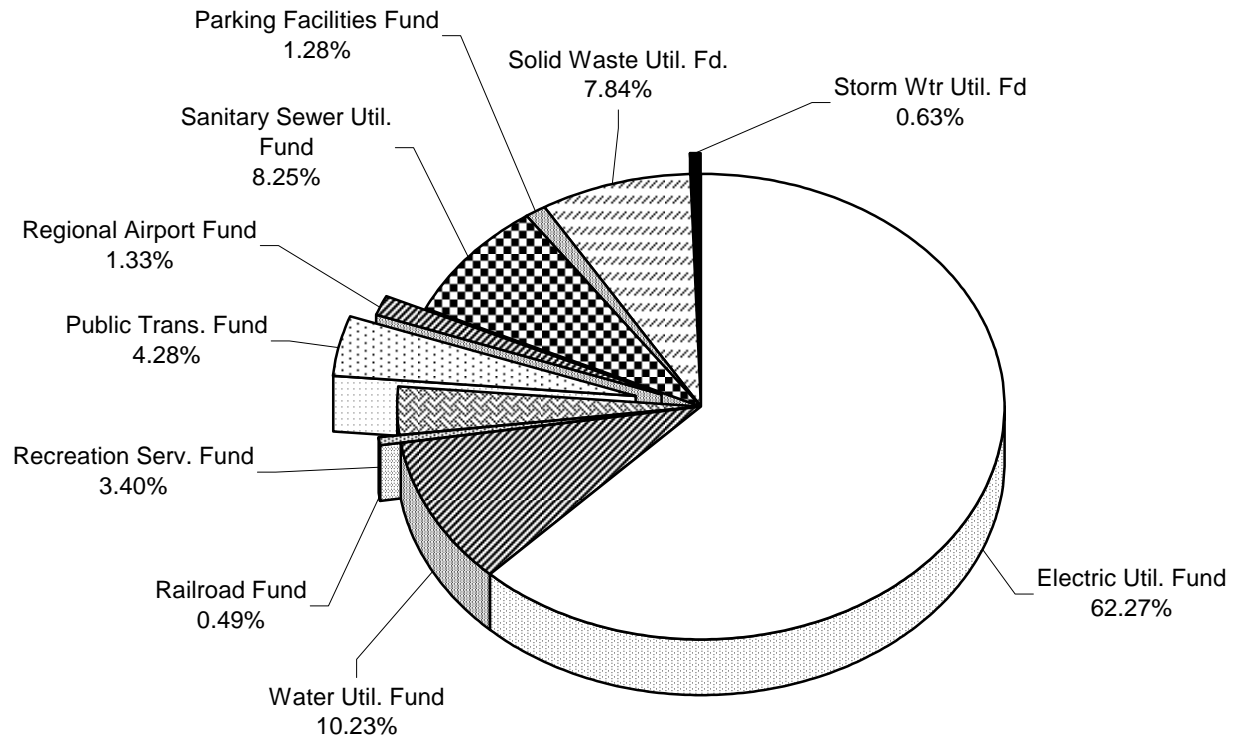
ENTERPRISE FUND REVENUES

The City of Columbia has ten enterprise funds that are projected to generate a total of \$200,728,966 in revenues for FY 2011. The City provides the following utilities to its citizens: Electric, Water, Storm Water, Sewer, and Solid Waste collection. The City's other enterprise activities include Railroad, Public Transportation, Regional Airport, Parking, and Recreation Services.

Some of the City's major enterprise sources include: Sales of Electric and Water, Solid Waste Collection Charges, and Sewer Charges. Revenues highlighted below are those which are shown to change significantly from Estimated FY 2010 to Proposed FY 2011.

- ✦ **Electric Fund:** The sale of electricity is a major revenue source for this fund. There are approximately 45,200 customers that receive electricity from the City. The growth rate in new customers has slowed to just under 1% per year. The major sources of electric revenue are as follows: Residential Sales (36%), Commercial and Industrial Sales (54%), and Sales to Public Authorities (10%). A 3% rate increase is included for FY 2011 for the maintenance and operation of the Electric system.
- ✦ **Water Fund:** The sale of water is the major revenue source for this fund. There are approximately 45,000 customers that receive water from the City. The growth rate in new customers has slowed to just under 1% per year. A 10% increase in revenue from the rate change is included. Of this amount, 5% is for debt as approved by the voters and 5% is for the operating and maintenance of the Water system.
- ✦ **Railroad Fund:** Current economic conditions continue to effect rail traffic, however traffic flow is projected to stabilize in FY 2011. A capital charge continues to be placed on coal deliveries for CIP funding. This charge is targeted to rail bed improvements. These are the CIP projects that replace tie, rails, and improve the rail line surface. The 32.9% decline is due to the federal grant received in 2010 for the Capital Improvement Plan.
- ✦ **Recreation Services Fund:** This fund provides various recreational services for which participants are charged fees. These fees are expected to recover only a portion of the cost of providing the activity. The remaining revenue comes in the form of subsidies and transfers from the General Fund and the Parks Sales Tax Fund. The department utilized their recent Cost of Service Study to propose a number of fee increases for FY 2010. No fee increases are proposed for FY 2011.
- ✦ **Public Transportation Fund:** Revenues have increased overall due to an increase in federal grants. Revenues from ridership are projected to remain the same for FY 2011. The 62.9% increase in revenues is due to projected federal funding for the Capital Improvement Plan.
- ✦ **Regional Airport Fund:** Revenues reflect a decrease of 28.8%. FAA grants to support the Capital Improvement Plan account for this decrease. Operating revenues are projected to increase 7.4% due to increased activity at the airport.
- ✦ **Sanitary Sewer Fund:** Sewer charges are the major revenue source for this fund. There are approximately 44,000 sewer utility customers. A 15% rate increase is included for FY 2011 to pay for the 2008 voter approved ballot issue revenue bonds used to fund capital improvements and operating increases.
- ✦ **Parking Fund:** Parking fees are charged to users of the City's garages, surface lots, and metered parking. No fee increases are proposed for FY 2011.
- ✦ **Solid Waste Utility Fund:** There are about 42,000 Solid Waste utility accounts served by the City. A residential rate increase of \$1 per month is proposed. This increase is needed to support the increased operations at the landfill and the Capital Improvement Plan.
- ✦ **Storm Water Fund:** Storm water fees paid by utility customers as well as development charges are the major revenue sources for this fund.

Enterprise Fund Revenues By Fund FY 2011



Enterprise Fund Revenues By Fund

| | Actual FY 2009 | Budget FY 2010 | Estimated FY 2010 | Proposed FY 2011 | % Change From Estimated FY 2010 |
|---------------------------------|-----------------------|-----------------------|-----------------------|-----------------------|--|
| Electric Utility Fund | \$ 116,322,406 | \$ 121,150,140 | \$ 119,711,063 | \$ 124,994,602 | 4.4% |
| Water Utility Fund | 16,370,972 | 18,988,500 | 19,131,760 | 20,535,600 | 7.3% |
| Railroad Fund | 997,761 | 999,750 | 1,480,247 | 993,176 | (32.9%) |
| Recreation Services Fund | 6,598,765 | 6,776,016 | 6,430,016 | 6,815,181 | 6.0% |
| Public Transportation Fund | 5,298,705 | 4,786,007 | 5,275,114 | 8,593,898 | 62.9% |
| Regional Airport Fund | 2,588,652 | 3,667,824 | 3,746,636 | 2,666,589 | (28.8%) |
| Sanitary Sewer Utility Fund | 13,013,225 | 14,505,600 | 17,768,564 | 16,557,555 | (6.8%) |
| Parking Facilities Utility Fund | 2,470,277 | 2,161,875 | 2,681,183 | 2,561,677 | (4.5%) |
| Solid Waste Utility Fund | 14,659,402 | 14,130,847 | 14,902,705 | 15,736,638 | 5.6% |
| Storm Water Utility Fund | 1,321,158 | 1,174,000 | 1,232,840 | 1,274,050 | 3.3% |
| Total | \$ 179,641,323 | \$ 188,340,559 | \$ 192,360,128 | \$ 200,728,966 | 4.4% |

INTERNAL SERVICE FUND REVENUES

The City of Columbia has seven internal service funds that are projected to generate a total of \$32,797,854 in revenues. In the past the City has adjusted a number of the fees charged by these departments to allow for the use of amounts that have accumulated from net income. Many of these funds are now charging fees for the full amount of the cost of the services they provide. This results in higher rates of increases than may have been charged in the past.

The rates charged to the user departments are adjusted, as needed, to cover the costs of providing the goods and services. An initial rate is set at the beginning of the budget process and then it is reviewed during the budget process to ensure that the Internal Service Funds are able to recover their operating costs.

Several funds will still have a planned use of fund balance in FY 2011

Below are revenue highlights of changes experienced from Estimated FY 2010 to Proposed FY 2011.

✦ **Employee Benefit Fund:** This fund is used to account for the City of Columbia's self insurance program for health, disability, and life insurance for covered City employees. In addition, charges for Employee Health/Wellness (which consists of physicals, drug testing, Hepatitis B shots, etc.), employee recognition and post-employment health benefits are included in this fund. In FY 2011 the fund shows a 3.2% increase which includes a slight decrease in rates for active and pre-65 retirees. Post-65 retirees will see an increase.

✦ **Self Insurance Reserve Fund:** This fund is used to account for the reserves established and held in trust for the City's self insurance program, and to account for the payment of property and casualty losses, and uninsured workers' compensation claims. The 9.7% increase in FY 2011 revenues over Estimated FY 2010 is due to the increased amount collected from the other departments to pay for the ever increasing claims paid by this fund.

✦ **Custodial and Building Maintenance Services Fund:** This fund provides janitorial and building maintenance services to the other City departments. FY 2011 revenues reflect a 34.7% increase. Staff is proposed to be added due to the expansion of city facilities. These increased costs are passed on to departments through user fees which are reflected in the increase.

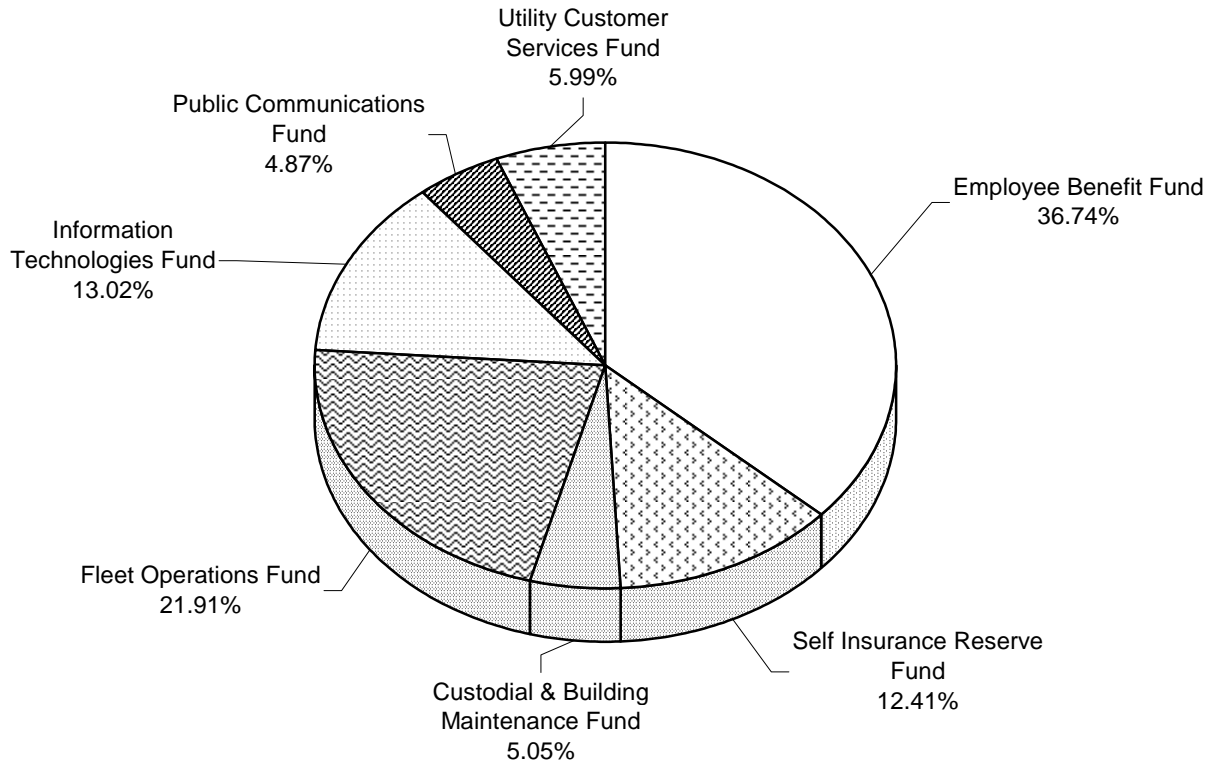
✦ **Fleet Maintenance Fund:** This fund provides equipment maintenance and repair operation for Public Works and other user departments. Departments are charged a shop labor rate. An additional shift has been added in FY 2010 to help minimize the amount of outside labor work. This fund also provides a fueling station for many of the departments. A 4.1% increase is projected FY 2011 over Estimated FY 2010.

✦ **Information Technologies Fund:** This fund provides computer services to the other City departments including the support and administration of the AS/400 midrange computer, a Wide Area Network (WAN), Local Area Networks (LAN), telecommunications (PBX), personal computers, and workstations. Fees are assessed based upon each department's usage of the AS 400 and the number of computer workstations for all departments. The revenues for FY 2011 reflect no increase over FY 2010 estimate.

✦ **Public Communications Fund:** This fund provides public communications, web communications/electronic government, printing and mail services, cable broadcast and neighborhood relations services. FY 2011 revenues reflect a reduced allocation of Cable Franchise fees that are utilized to support this operation.

✦ **Utility Customer Services Fund:** This fund charges various City departments for billing the following types of utilities: water, electric, sanitary sewer, solid waste, and storm water. FY 2011 revenues reflect a 2.6% decrease.

Internal Service Fund Revenues By Fund FY 2011



Internal Service Revenues By Fund

| | Actual FY 2009 | Budget FY 2010 | Estimated FY 2010 | Proposed FY 2011 | % Change From Estimated FY 2010 |
|---------------------------|----------------------|----------------------|----------------------|----------------------|--|
| Employee Benefit | \$ 13,533,416 | \$ 12,171,494 | \$ 11,674,913 | \$ 12,048,485 | 3.2% |
| Self Insurance | 3,709,002 | 3,800,331 | 3,710,073 | 4,070,362 | 9.7% |
| Custodial & Bldg Maint. | 1,094,249 | 1,235,580 | 1,229,348 | 1,656,069 | 34.7% |
| Fleet Maintenance | 6,918,928 | 7,238,910 | 6,904,728 | 7,187,562 | 4.1% |
| Information Technologies | 4,103,229 | 4,238,290 | 4,271,572 | 4,271,747 | 0.0% |
| Public Communications | 1,643,536 | 1,625,678 | 1,633,033 | 1,598,167 | (2.1%) |
| Utility Customer Services | 1,964,451 | 1,989,832 | 2,017,600 | 1,965,462 | (2.6%) |
| Total | \$ 32,966,811 | \$ 32,300,115 | \$ 31,441,267 | \$ 32,797,854 | 4.3% |

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